## Montana State Music Teachers Association

#### Statement of Activity YTD

July 1 - October 28, 2023

	TOTAL
Revenue	
400 General Income	
401 Membership Dues	2,150.00
402 Advertiser - Newlsetter	915.43
Total 400 General Income	3,065.43
500 Conference Income	
501 Conference Registration	2,550.00
501b Daily Registration	150.00
501d First Time Attender	125.00
501e NonMember	185.00
Total 501 Conference Registration	3,010.00
503 Conference Sponsor	3,300.00
504 Vendor	75.00
506 Program Ads	390.00
Total 500 Conference Income	6,775.00
600 Competition Income	
602 MTNA Rebate	560.00
Total 600 Competition Income	560.00
Total Revenue	\$10,400.43
GROSS PROFIT	\$10,400.43
Expenditures	
700 Operating Expense	
710 Office expenses	
711 Merchant Fees	96.79
712 Office supplies	19.97
713 Printing Expenses	46.30
714 Shipping/postage	178.46
715 Software & apps	75.00
Total 710 Office expenses	416.52
720 Publications	
721 Newsletter Expenses	477.79
Total 720 Publications	477.79
730 Advertising-Marketing	
731 Exhibits	227.34
731 Exhibits	
731 Exhibits  Total 730 Advertising-Marketing	227.34
731 Exhibits  Total 730 Advertising-Marketing  750 Website Expenses	
731 Exhibits  Total 730 Advertising-Marketing  750 Website Expenses  760 Awards & Gifts	<b>227.34</b> 686.11
731 Exhibits  Total 730 Advertising-Marketing  750 Website Expenses	227.34 227.34 686.11 55.00 55.00

## Montana State Music Teachers Association

#### Statement of Activity YTD

July 1 - October 28, 2023

	TOTAL
800 Conference Expenses	
830 Travel & Meals	
831 Clinicians-Travel	676.00
Total 830 Travel & Meals	676.00
Total 800 Conference Expenses	676.00
900 Competition Expense	
910 Adjudicator	
912 Travel-Meals	501.40
Total 910 Adjudicator	501.40
Total 900 Competition Expense	501.40
Total Expenditures	\$3,040.16
NET OPERATING REVENUE	\$7,360.27
Other Expenditures	
2000 Donation Distributions	250.00
Total Other Expenditures	\$250.00
NET OTHER REVENUE	\$ -250.00
NET REVENUE	\$7,110.27

## Montana State Music Teachers Association

#### Statement of Financial Position YTD

As of October 28, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
100 Checking	52,125.45
Total Bank Accounts	\$52,125.45
Total Current Assets	\$52,125.45
Other Assets	
150 American Funds	21,941.79
Total Other Assets	\$21,941.79
TOTAL ASSETS	\$74,067.24
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
300 Unrestricted Investments	21,941.79
320 Restricted Funds	4,427.00
360 Unrestricted Accumulative Funds	40,588.18
Net Revenue	7,110.27
Total Equity	\$74,067.24
TOTAL LIABILITIES AND EQUITY	\$74,067.24

#### PROJECTED REVENUE (Inflow)

	item	Sub Totals	<b>Actual YTD</b>	YTD Sub Total
General Income				
Membership Dues	\$4,500.00		\$2,150.00	
Newsletter advertisers	\$3,825.00		\$915.43	
Spring Festival	\$50.00		\$0.00	
		\$8,375.00		\$3,065.43
Conference / Competitions				
MTNA Entry Fee Rebate	\$600.00		\$560.00	
MSMTA Fall Festival fees	\$400.00		\$250.00	
		\$1,000.00		\$810.00
Conference				
Registration	\$3,750.00		\$3,835.00	
Grants	\$1,000.00			
Sponsors	\$2,500.00		\$3,500.00	
Exhibitor fees (@ \$175)	\$75.00		\$75.00	
Masterclass fees	\$200.00		\$220.00	
Program ads	\$200.00		\$245.00	
Concert ticket sales	n/a		n/a	
		\$7,725.00		\$7,875.00
Commissioned Composer:				
Alternating years - next: 2024				
MTNA Contribution \$750				
		\$0.00	_	\$0.00
Total Projected Revenue	e	\$17,100.00	YTD	\$11,750.43

**Summary:** 

Budget: Revenue - Expenses Actual: Rev-Exp

\$0.00

-\$5,616.10

# PROJECTED EXPENSES (Outflow)

	Budget	Sub Total	<b>Actual YTD</b>	YTD Sub Total
Conference/Competition				
Venue/Facility	\$4,000.00		\$5,690.00	
Banquet/Food Service	\$1,500.00		\$1,579.40	
Piano Transport			\$2,300.00	
Tuning			\$200.00	
Conference Program Book	\$250.00			
Sponsor Brochure	\$60.00			
Registration expenses	\$150.00			
Fall Festival awards	\$75.00			
AV & recording fees	\$500.00		\$0.00	
Adjudicators' fees	\$900.00		\$549.45	
Adjudicators' Travel/Lodging	\$800.00		\$759.04	
Guest Artist fee	\$1,800.00		\$3,200.00	
Clinician fees	\$200.00		\$250.00	
Artist/Clinician: Travel/Lodging	\$450.00		\$1,099.96	
Adjud/Artist/Clinician - other	\$200.00			
Master Class (fee)	\$200.00		\$0.00	
Hospitality baskets	\$200.00			
Banquet entertainment	\$100.00		\$0.00	
Table decorations	\$100.00		\$0.00	
Concert venue	\$500.00		\$0.00	
Concert tickets (printing)	\$50.00		\$0.00	
_		\$12,035.00		\$15,627.85
General/Usual Operating Expenses				
Advertising/Promotion	\$220.00		\$227.68	
Awards, Gifts	\$200.00		\$55.00	
Bank Charges/Stripe fee	\$150.00		\$96.79	
Historian	\$25.00			
Newsletter (2x/year)	\$1,100.00		\$477.79	
Membership Directory				
Quickbooks annual fee	\$75.00		\$75.00	
Website	\$320.00		\$322.17	
Vimeo annual fee	\$84.00		\$84.00	
Zoom	\$155.00		\$155.52	
Misc office expense	\$65.00		\$244.73	
Spring Festival	\$50.00			
President-MTNA Conf.	\$2,621.00			
		\$5,065.00		\$1,738.68
<b>Total Projected Expenses</b>	-	\$17,100.00		\$17,366.53

# Montana State Music Teachers Association Conference/Competition Comparison 2022 vs 2023

July 2023 - June 2024

Italics = Forecasted Rev/Exp not yet recorded

10/27/23	Total				
		Jul 2023 - current		Jul 2022 - Jun 2023	
Revenue					
500 Conference Income					
501 Conference Registration		2,850.00		4,510.00	
501b Daily Registration		150.00		375.00	
501c Collegiate		525.00		75.00	
501d First Time Attender		125.00		390.00	
501e NonMember		185.00		0.00	
Total 501 Conference Registration	\$	3,835.00	\$	5,350.00	
503 Conference Sponsor		3,500.00		975.00	
504 Vendor		75.00		225.00	
505 Masterclass Fees		220.00		65.00	
506 Program Ads		245.00		200.00	
509 Banquet - Add-on Meals		45.00		108.00	
511 Association Pres Lunch none 2023				138.00	
Total 500 Conference Income	\$	7,920.00	\$	7,061.00	
600 Competition Income					
601 Fall Festival Fees		250.00		445.00	
602 MTNA Rebate		560.00		1,185.00	
Total 600 Competition Income	\$	810.00	\$	1,630.00	
Total Reven	ue \$	8,730.00	\$	8,691.00	

< continued >

 Summary
 Total Revenue
 \$ 8,730.00

 Total Expenses
 \$ 16,652.85

NET -\$ 7,922.85

Total 710 Office expenses   \$ 96.79 \$ 16	700 Operating Expense				
800 Conference Expenses 820 Fees & Stipends 821 Clinicians	711 Merchant Fees cost of online purchases		96.79		184.2
820 Fees & Stipends 821 Clinicians	Total 710 Office expenses	\$	96.79	\$	184.29
821 Clinicians J & K 3,200.00 1,88 821 Presenters Del, Aaron, Cristine, Amelia 425.00 823 Other Performers 3 30 Travel & San	800 Conference Expenses				
821 Presenters Del, Aaron, Cristine, Amelia 823 Other Performers  Total 820 Fees & Stipends \$ 3,625.00 \$ 2,11  830 Travel & Meals 831 Clinicians-Travel J & K 676.00 2: Lodging J & K 423.96  822 Guest Artists-Travel Total 830 Travel & Meals \$ 1,099.96 \$ 66  840 Facilities 841 Conference rooms Glacier 2/3 Foyer, AV, Stage 3,840.00 3,11  842 Food Service Banquet, Svc Chg, Bartender 1,579.40 1,65  843 Equipment 1/2 Piano Transport & Training 1,850.00  850 Publications-Conference 851 Conference Book 852 Posters Total 850 Publications-Conference \$ 9,000 \$ 15  880 Recital Expenses 882 Venue-Facility Total 880 Recital Expenses \$ 0.00 \$ 44  890 Gifts-Conference Expenses \$ 11,994.36 \$ 9,26  900 Competition Expense  910 Adjudicator 911 AMTNA Del, Jennane, Linda 435.05 1,11  9115 Fall Festival Del 114.40 Total 910 Adjudicator 912 Travel-Meals Airfare - Del 476.40 1,36 Lodging-Adj Del 222.64 Total 910 Adjudicator \$ 1,308.49 \$ 2,56  Total 900 Competition Expense \$ 4,658.49 \$ 2,76  Total 900 Competition Expense \$ 1,308.49 \$ 2,56  Total 900 Competition Expense \$ 4,658.49 \$ 2,76  Total Expenditures \$ 1,908.28 \$ 1,190	820 Fees & Stipends				
Total 820 Fees & Stipends   \$ 3,625.00 \$ 2,14	821 Clinicians J & K		3,200.00		1,800.00
Total 820 Fees & Stipends   \$ 3,625.00 \$ 2,11	821 Presenters Del, Aaron, Cristine, Amelia		425.00		
830 Travel & Meals  831 Clinicians-Travel J & K  Lodging J & K  832 Guest Artists-Travel  Total 830 Travel & Meals  840 Facilities  841 Conference rooms Glacier 2/3, Foyer, AV, Stage 842 Food Service Banquel, Svc Chg, Bartender 1,579,40 1,65 843 Equipment 1/2 Piano Transport & Tuning 1,850,00  Total 840 Facilities  \$50 Publications-Conference 851 Conference Book 852 Posters 151 Total 850 Publications-Conference \$851 Conference S 882 Venue-Facility 170 Lat 850 Publications-Conference 882 Venue-Facility 170 Lat 850 Publications-Conference 893 Gifts-Conference 1800 Conference Expenses 11,994,36 11,994,36 11,1994	823 Other Performers				360.00
831 Clinicians-Travel J & K	Total 820 Fees & Stipends	\$	3,625.00	\$	2,160.0
Lodging   J&K   423.96	830 Travel & Meals				47.00
### ### ### ### ### ### ### ### ### ##	831 Clinicians-Travel J & K		676.00		235.20
Total 830 Travel & Meals   \$ 1,099.96 \$ 68	Lodging $J\&K$		423.96		
840 Facilities 3 841 Conference rooms Glacier 2/3, Foyer, AV, Stage 3,840.00 3,10 842 Food Service Banquet, Svc Chg, Bartender 1,579.40 1,67 843 Equipment 1/2 Piano Transport & Tuning 1,850.00  Total 840 Facilities \$ 7,269.40 \$ 5,09  850 Publications-Conference 851 Conference Book 852 Posters 19 850 Publications-Conference \$ 0.00 \$ 19  880 Recital Expenses \$ 0.00 \$ 19  880 Recital Expenses \$ 0.00 \$ 44  890 Gifts-Conference Expenses \$ 11,994.36 \$ 9,20  900 Competition Expense 910 Adjudicator 911 Fees-Adjudicator 911 Fees-Adjudicator 911 Fees \$ 549.45 \$ 1,11  911b Fall Festival Del 114.40 10  Total 911 Fees \$ 549.45 \$ 1,11  912 Travel-Meals Airfare - Del 476.40 1,33  Lodging-Adj Del 282.64 104 104 104 105 105 105 105 105 105 105 105 105 105	832 Guest Artists-Travel				417.20
### ### ### ### ### #### #### ### ###	Total 830 Travel & Meals	\$	1,099.96	\$	699.40
B42 Food Service Banquet, Svc Chg, Bartender	840 Facilities				319.80
842 Food Service Banquet, Svc Chg, Bartender	841 Conference rooms Glacier 2/3, Foyer, AV, Stage		3,840.00		3,100.00
1,850.00   1,850.00			1,579.40		1,674.00
Total 840 Facilities			1,850.00		
### ### ### ### ### ### ### ### ### ##		\$	7,269.40	\$	5,093.80
### ### ### ### ### ### ### ### ### ##	850 Publications-Conference				
15   16   17   18   18   18   18   18   18   18					
Total 850 Publications-Conference   \$ 0.00 \$ 15					199.1
880 Recital Expenses 882 Venue-Facility Total 880 Recital Expenses \$ 0.00 \$ 44 890 Gifts-Conference  Total 800 Conference Expenses \$ 11,994.36 \$ 9,20  900 Competition Expense 910 Adjudicator 911 Fees-Adjudicator 911a MTNA Del, Jennane, Linda 435.05 1,11 911b Fall Festival Del 114.40  Total 911 Fees \$ 549.45 \$ 1,11  912 Travel-Meals Airfare - Del 476.40 1,38 Lodging-Adj Del 282.64  Total 912 Fees \$ 759.04  Total 910 Adjudicator \$ 1,308.49 \$ 2,50  940 Facility Glacier 1, Logan, 1/2 Piano Exp 3,350.00 20 Total 900 Competition Expense \$ 4,658.49 \$ 2,70		<u> </u>	0.00	\$	199.11
S82 Venue-Facility	Total coot ablications commerciae	1	0.00	<b>*</b>	100.1
Total 880 Recital Expenses   \$ 0.00 \$ 44					
890 Gifts-Conference   560	· · · · · · · · · · · · · · · · · · ·				445.44
Total 800 Conference Expenses   \$ 11,994.36 \$ 9,20	·	_ \$	0.00	\$	445.44
900 Competition Expense 910 Adjudicator 911 Fees-Adjudicator 911a MTNA Del, Jennane, Linda 435.05 1,11 911b Fall Festival Del 114.40  Total 911 Fees \$ 549.45 \$ 1,11  912 Travel-Meals Airfare - Del 476.40 1,38 Lodging-Adj Del 282.64  Total 912 Fees \$ 759.04  Total 910 Adjudicator \$ 1,308.49 \$ 2,50  940 Facility Glacier 1, Logan, 1/2 Piano Exp 3,350.00 20  Total 900 Competition Expense \$ 4,658.49 \$ 2,70					606.36
910 Adjudicator 911 Fees-Adjudicator 911a MTNA Del, Jennane, Linda 435.05 1,1° 911b Fall Festival Del 114.40  Total 911 Fees \$ 549.45 \$ 1,1° 912 Travel-Meals Airfare - Del 476.40 1,3° Lodging-Adj Del 282.64  Total 912 Fees \$ 759.04  Total 910 Adjudicator \$ 1,308.49 \$ 2,5°  940 Facility Glacier 1, Logan, 1/2 Piano Exp 3,350.00 20  Total 900 Competition Expense \$ 4,658.49 \$ 2,7°  Total Expenditures \$ 16,652.85 \$ 11,9°	Total 800 Conference Expenses	\$	11,994.36	\$	9,204.11
911 Fees-Adjudicator       435.05       1,1°         911a MTNA Del, Jennane, Linda       435.05       1,1°         91b Fall Festival Del       114.40       114.40         Total 911 Fees       \$ 549.45 \$ 1,1°         912 Travel-Meals Airfare - Del       476.40       1,3°         Lodging-Adj Del       282.64         Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49 \$ 2,5°         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20°         Total 900 Competition Expense       \$ 4,658.49 \$ 2,7°         Total Expenditures       \$ 16,652.85 \$ 11,9°	900 Competition Expense				
911a MTNA Del, Jennane, Linda       435.05       1,1°         911b Fall Festival Del       114.40         Total 911 Fees       \$ 549.45       \$ 1,1°         912 Travel-Meals Airfare - Del       476.40       1,3°         Lodging-Adj Del       282.64         Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49       \$ 2,50°         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20°         Total 900 Competition Expense       \$ 4,658.49       \$ 2,70°         Total Expenditures       \$ 16,652.85       \$ 11,90°	910 Adjudicator				
911b Fall Festival Del       114.40         Total 911 Fees       \$ 549.45 \$ 1,1°         912 Travel-Meals Airfare - Del       476.40       1,3°         Lodging-Adj Del       282.64         Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49 \$ 2,5°         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20°         Total 900 Competition Expense       \$ 4,658.49 \$ 2,7°         Total Expenditures       \$ 16,652.85 \$ 11,9°	911 Fees-Adjudicator				
911b Fall Festival Del       114.40         Total 911 Fees       \$ 549.45 \$ 1,1°         912 Travel-Meals Airfare - Del       476.40       1,3°         Lodging-Adj Del       282.64         Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49 \$ 2,5°         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20°         Total 900 Competition Expense       \$ 4,658.49 \$ 2,7°         Fotal Expenditures       \$ 16,652.85 \$ 11,9°	911a MTNA Del, Jennane, Linda		435.05		1,111.50
912 Travel-Meals Airfare - Del       476.40       1,38         Lodging-Adj Del       282.64         Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49       \$ 2,50         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20         Total 900 Competition Expense       \$ 4,658.49       \$ 2,70         Total Expenditures       \$ 16,652.85       \$ 11,90	911b Fall Festival Del		114.40		
Lodging-Adj Del       282.64         Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49       \$ 2,50         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20         Total 900 Competition Expense       \$ 4,658.49       \$ 2,70         Fotal Expenditures       \$ 16,652.85       \$ 11,90	Total 911 Fees	\$	549.45	\$	1,111.50
Lodging-Adj Del       282.64         Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49       \$ 2,50         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20         Total 900 Competition Expense       \$ 4,658.49       \$ 2,70         Total Expenditures       \$ 16,652.85       \$ 11,90	912 Travel-Meals Airfare - Del		476.40		1,393.62
Total 912 Fees       \$ 759.04         Total 910 Adjudicator       \$ 1,308.49       \$ 2,50         940 Facility Glacier 1, Logan, 1/2 Piano Exp       3,350.00       20         Total 900 Competition Expense       \$ 4,658.49       \$ 2,70         Total Expenditures       \$ 16,652.85       \$ 11,90					1,000.01
940 Facility Glacier 1, Logan, 1/2 Piano Exp         3,350.00         20           Total 900 Competition Expense         \$ 4,658.49         \$ 2,70           Total Expenditures         \$ 16,652.85         \$ 11,90		\$			
940 Facility Glacier 1, Logan, 1/2 Piano Exp         3,350.00         20           Total 900 Competition Expense         \$ 4,658.49         \$ 2,70           Total Expenditures         \$ 16,652.85         \$ 11,90	Total 910 Adjudicator	<u> </u>	1 308 49	\$	2,505.12
Total 900 Competition Expense \$ 4,658.49 \$ 2,70  Total Expenditures \$ 16,652.85 \$ 11,90	. 212. 010 / (a)parion(01	<u> </u>	1,000.70	*	2,000.12
Total Expenditures \$ 16,652.85 \$ 11,90	940 Facility Glacier 1, Logan, 1/2 Piano Exp		3,350.00		200.00
	Total 900 Competition Expense	\$	4,658.49	\$	2,705.12
	Total Expenditures	\$	16,652.85	\$	11,909.23
Net Revenue -\$ 7,922.85 -\$ 3,2°					3,218.23